

## 15<sup>th</sup> CII – Exim Bank Digital Conclave on India Africa Project Partnership

22 - 24 September 2020: Virtual Platform

### PROGRAMME

(All timings are Indian Standard Time)

#### DAY ONE

TUESDAY, 22 SEPTEMBER 2020

1400-1530 hrs:

#### INAUGURAL SESSION

**“New Dimensions of India – Africa Partnership in Post Covid World Order”**

The India-Africa relations have been historically defined by a common global outlook, shared aspirations for growth, and partnerships in trade & investment. In the current context, as we enter a new decade and the one that will culminate in Sustainable Development Goals 2030, the relations are poised for a quantum leap. India is gearing up to become a \$5 trillion economy by 2025, the Indian government and industry reaffirm its commitment to partner with countries in Africa. And Africa being on a growth trajectory is equally welcoming Indian investors, companies, and all other stakeholders with a convergence of interest in mutual development and growth.

However, this year the Covid-19 pandemic has significantly impacted the lives and livelihood of people the world over. This has also immensely impacted the economies of African countries in many ways such as foreign reserves, cross-border trade, investment, etc. The countries across the world including India had to take multiple measures to protect their citizens and businesses. In this environment, businesses are compelled to consider different models of reaching out to customers and meeting their needs.

How can India-Africa partnership can be transformed to address the new world order? Will it affect India's outbound investments flow to the region? How do we reach the bilateral trade milestone of US\$100 billion?

- **Dr. S Jaishankar**, Minister of External Affairs, Government of India
- **Hon. Mr. Sylvestre Ilunga**, Prime Minister of Democratic Republic of Congo
- **Hon. Dr Mohammad Anwar Husnoo**, Vice-Prime Minister, Republic of Mauritius
- **Hon Ms. Raychelle Awour Omamo**, Cabinet Secretary for Foreign Affairs, Republic of Kenya
- **Hon Otunba Niyi Adebayo**, Minister of Industry, Trade and Investment, Federal Republic of Nigeria
- **Mr. Uday Kotak**, President, Confederation of Indian Industry
- **Mr. Chandrajit Banerjee**, Director General, Confederation of Indian Industry
- **Mr. David Rasquinha**, Managing Director, Exim Bank of India
- **Mr S Kuppuswamy**, Co-Chair, CII Africa Committee

1545-1715 hrs:

#### Session on “Architecting Innovative Financing of Africa’s Growth”

Africa is home to some of the world's fastest-growing economies, offering promising investment opportunities in high-growth sectors like infrastructure development, agriculture, manufacturing, and services. However, the financing of investments in Africa mandates design thinking, as commercial and concessional Lines of Credit (LoC) offered through the Government of India channels have ceased to be the most preferred financing routes. Instead, there is a strong felt-need for VC/PE participation in project investments, Public-Private Partnership (PPP) projects, participation of global institutional investment funds, buyer's credit (as provided by EXIM Bank of India), private sector financing, development of local capital & long-term bond markets, use of pension funds, green financing, climate change mitigation financing options, among others. The

## 15<sup>th</sup> CII – Exim Bank Digital Conclave on India Africa Project Partnership

22 - 24 September 2020: Virtual Platform

trilateral partnerships have significantly broadened the scope and size of investments in Africa, to spur farm sector modernisation, manufacturing growth, entrepreneurship development, among others. Unlike the past, the trilateral partnerships are largely B2B and not B2G.

Are the investment projects in Africa adequately bankable? Are the projects scalable to attract private investments? How local regulatory frameworks can augment investment financing? Are the host country investment norms facilitative for PPP projects? Are the trilateral partnerships contributing to Africa's export growth, creation of RVCs and integration with GVCs?

Session Moderator: **Mr. Sudatta Mandal**, Chief General Manager, Exim Bank of India

- **Amb. Akhilesh Mishra**, Additional Secretary DPA, Ministry of External Affairs, Government of India
- **Mr. Eric Rwigamba**, Director General for Financial Services, Ministry of Finance and Economic Planning, Republic of Rwanda
- **Dr. Mabouba Diagne**, Vice-President, ECOWAS Bank for Investment and Development
- **Mr. Gerald Nsomba**, CEO, Export Development Fund, Republic of Malawi
- **Ms. Fatoumata Sissoko-Sy**, Regional Director for West Africa, Proparco
- **Mr. Serge Ekue**, President, BOAD
- **Mr. Yasuyuki Murahashi**, Chief Director General, JETRO India
- **Mr. Neeraj Vij**, Regional Sector Manager for Industry, Agriculture & Human Development, African Development Bank
- **Mr. Saravanakumar A**, Managing Director, Bank of Baroda (Kenya) Ltd.
- **Mr. Saahil Patel**, Regional Head (Southern Africa), Shapoorji Pallonji & Co Pvt Ltd

1745-1915 hrs: **Session on “Emerging Contours of India Africa Partnership in Energy for a Clean and Green Future”**

India has a heavy dependence on fossil fuel imports to meet its burgeoning energy demand. India imported crude oil worth more than \$100 billion. Also, India imports more than half of the total amount of natural gas it consumes. With the government's plan to increase the share of natural gas in the country's energy mix to 15% by 2030, import of LNG is expected to rise. Against this backdrop, it is imperative for India to diversify the sources of oil & gas imports. Africa has become a major source of crude oil imports for India, with Nigeria and Angola being the two main geographical sources. At the same time, Indian energy majors are playing an instrumental role in large oil & gas E&P projects in Africa.

On the other hand, renewables are playing a key role in the long-term energy security of countries. In recent years, India and Africa have taken strident steps to develop and promote the use of clean energy. Even oil-rich countries have stepped up the focus on renewables, in particular solar energy and hydel resources. Green energy is required on a large scale in India and Africa for meeting the electricity needs of rural areas, private and public transportation, and industrial needs. While Indian companies are showing a greater interest in investing in Africa's renewables sector, the host African countries may be called upon to create investor-friendly norms in power and energy sectors by offering single-window clearances.

What further steps are required to deepen India-Africa partnerships for reinforcing each other's long-term energy security? Is Africa significantly engaged in the International Solar Alliance (ISA) that was promoted in a big way by India? Is there scope for cross-border partnerships in the development of wind, geo-thermal, biomass and tidal energy projects? Are there ways to address the affordability of green energy equipment?

## 15<sup>th</sup> CII – Exim Bank Digital Conclave on India Africa Project Partnership

22 - 24 September 2020: Virtual Platform

Session Moderator: **Mr P Harish**, Additional Secretary (ER), Ministry of External Affairs, Government of India

- **Hon. Cesar Augusto Hinestrosa Gomez**, Vice-Minister of Industry and Energy, Republic of Equatorial Guinea
- **Mr. Antonio Fernandes Belsa da Costa**, Secretary of State of Energy, Republic of Angola
- **Mr. Tarun Kapoor**, Secretary, Ministry of Petroleum and Natural Gas, Government of India
- **Mr. Upendra Tripathy**, Director General, International Solar Alliance
- **Mr. Bhavtik Vallabhjee**, Head- Power, Utilities and Infrastructure, Absa
- **Mr Ranjit Gajare**, Head - Business Development (Africa), Sterling Wilson P Ltd
- **Ms. Sneha Chug**, Director, Mining Engineering Services SARL
- **Mr. Yogesh Kripalani**, Chief Operating Officer- International Business, Transrail Lighting Limited

### DAY TWO WEDNESDAY, 23 SEPTEMBER 2020

1330-1500 hrs: **Session on “Fast-Tracking Africa’s Infrastructure Development”**

Africa's economic growth has been hindered by the infrastructure deficit in the region as seen in the current state of road & railroad networks, port and airport facilities, water supply & sanitation system, power generation, transmission & distribution, housing, among others. Paved road density, for instance, is the lowest in Africa, and that alone increases the cost of exports from Africa 30%-40%. Similarly, only 39% of people in Africa have access to sanitation, 69% have access to clean drinking water and only 46% have access to electricity. To bridge the infrastructure deficit, Africa needs annual investments of the order of \$170 billion. The current shortfall is around \$100 billion per annum.

How big a role the Indian industry can play in bridging Africa's core sector deficit? Is the PPP model with equity participation from government workable in this sector? Are there innovating investment financing options available in Africa's infrastructure sector? What steps will ensure the feasibility of investments and reliable RoI from the projects? Are the investment opportunities aligned with Light Up and Power Africa, Feed Africa, Industrialise Africa, Integrate Africa and Improve the Quality of Life for the People of Africa initiatives?

Session Moderator: **Ambassador Gurjit Singh**, Former India Ambassador to Ethiopia, Indonesia and Germany

- **Hon. Joe Ghartey**, Minister of Railway Development, Republic of Ghana
- **Eng. Danny Mfune**, Permanent Secretary, Ministry of Housing and Infrastructure Development, Zambia.
- **Mr. Egide Nijimbere**, Permanent Secretary, Ministry of Infrastructure, Equipment and Social Housing, Republic of Burundi
- **Dr Srikanth Reddy**, Joint Secretary (Africa), Ministry of Commerce & Industry, Government of India
- **Mr. Rajeev Mehrotra**, Chairman and Managing Director, RITES Ltd.
- **Mr. Theuns Ehlers**, Head- Project Finance, Absa

## 15<sup>th</sup> CII – Exim Bank Digital Conclave on India Africa Project Partnership

22 - 24 September 2020: Virtual Platform

- **Mr. Rahul Sikka**, Vice President & Head – Africa Region (Power Transmission & Distribution Business), Larsen & Toubro Limited
- **Mr. Gourish Chakravorty**, Chief Executive Officer, Ion Exchange Safic Pty Ltd
- **Mr Parag Bhargava**, Head - Business Development & Strategy (Africa), Afcons Infrastructure Ltd.

1530-1700 hrs:      **Session on “Future-proofing Africa’s Development with World-class and Affordable Healthcare Solutions”**

*The COVID-19 pandemic has caused severe impacts on societies and economies across the world. The public health response to the pandemic has set in motion a global economic recession, with no clear way in sight back to growth. Indeed, the pandemic has overwhelmed both healthcare systems and government policies. While the impact of the pandemic will vary across countries and regions, it is likely to increase poverty and inequalities at a global scale. The policy response will determine the human toll of the virus; the length and severity of the economic downturn; and the economic, social and environmental progress towards attaining the Sustainable Development Goals (SDGs).*

*Robust educational and healthcare systems is key for any developing country to build a young, future-ready workforce. The cooperation in health sector, over the years has become a vital component of the process of promoting India’s partnership with Africa. India’s engagement in areas like export of high quality low-priced Indian pharmaceuticals, setting up of manufacturing units and health care infrastructure, medical treatment, telemedicine, capacity building, traditional medicine, medical value tourism etc. The e-VBAB (e-VidyaBharati and e-ArogyaBharati) which was launched by Government of India last year, proves significance of ICT prowess that India has been providing tele-education and tele-medicine across Africa.*

*What are the key takeaways from the Skill India programme that would be useful to Africa? Are African countries offering a conducive environment for Indian pharma companies to operate on a level playing field in the region? In what ways can India help African countries to upgrade their primary, secondary and tertiary healthcare systems? Is India the best destination for African nationals who seek affordable treatment of complex diseases?*

Session Moderator: **Ambassador Rajiv Bhatia**, Former Indian High Commissioner to South Africa and Kenya

- **Hon. Dr Osama Abdur Rahim**, Federal Minister of Health, Republic of Sudan
- **Hon. Dr J C Mangwiro**, Deputy Minister of Health and Child Care, Republic of Zimbabwe
- **Mr. Zachee Iyakaremye**, Permanent Secretary, Ministry of Health, Republic of Rwanda
- **Ms Preetha Reddy**, Vice Chairperson, Apollo Hospitals Enterprise Limited
- **Mr Mahidhwaj Sisodia**, Head of International Business, Cadila Pharmaceuticals Ltd
- **Mr. Barun Pal Chowdhury**, Director, Shapoorji Pallonji & Co Pvt Ltd.

1800-1930 hrs:      **Ministerial Session on “Enhancing India’s Trade & Investment with Africa through Bilateral, Regional & Continental level Partnership”**

*As the economy of Africa is growing we are witnessing urbanization is a common feature of most economies in region, according to estimates, an addition of 187 million Africans are expected to live in cities. This urban expansion is contributing to rapid growth in consumption by households and businesses. Further, penetration of smart phones is expected to be more than 50% in 2020 from only 2% in 2010. In Sub-Saharan Africa, cellular-enabled machine-to-machine connections are expected to grow by around 25% per annum to 30 million by 2020, thus changing the prospects for a many sectors ranging from healthcare to power.*

## 15<sup>th</sup> CII – Exim Bank Digital Conclave on India Africa Project Partnership

22 - 24 September 2020: Virtual Platform

Though Africa has been the preferred trade partner for India, with bilateral trade of around US\$ 70 bln it is way below the potential. As the impending Africa Continental Free Trade Agreement (AfCFTA) promises to become the flagship of 'Pan-Africanism' -- bringing together 54 African Union (AU) members, uniting 1.3 billion, and creating a \$3.4 trillion economic bloc – India could play a defining role in supporting Africa's economic integration with deeper engagements in the region's industrial and infrastructure development projects, public institution building, development of human resources for future industries, etc. As a time-tested partner of Africa, India could also play an instrumental role in creating the avenues for deeper intra-regional business, trade and investment flows.

How best can Indian industry help an economically integrated Africa form its regional value chains (RVCs) and integrate those with global value chains (GVCs)? Will AfCFTA boost India-Africa bilateral trade and investment flows? How best can India support Africa in areas like technology transfer, innovation and continent wide infrastructure development?

- **Shri Piyush Goyal**, Minister of Commerce & Industry and Railways, Government of India
- **Hon. Lucia lipumbu**, Minister of Industrialisation and Trade, Republic of Namibia
- **Hon. Ivan Magalhães do Prado**, Secretary of State for Industry, Republic of Angola
- **Hon. Amelia Anne Kyambadde**, Minister of Trade, Industry and Cooperatives, Republic of Uganda
- **Hon. Mr Jean-Lucien Bussa Tongba**, Minister of External Trade, Democratic Republic of Congo
- **Hon. Roy Kachale**, Minister of Industry, Republic of Malawi
- **Hon. Soraya Hakuziyaremye**, Minister of Trade and Industry, Republic of Rwanda
- **Hon. Robert Ahomka-Lindsay**, Deputy Minister of Trade and Industry, Republic of Ghana
- **Hon. Lawrence Karanja**, Chief Administrative Secretary (CAS), Ministry of Industrialization, Trade and Enterprise Development, Republic of Kenya
- **Mr. Aliyu Mohammed Abubakar**, Director General - Trade Bilateral, Ministry of Industry, Trade & Investment, Republic of Nigeria
- **Mr. Noel Tata**, Chairman, CII Africa Committee
- **Mr. Chandrajit Banerjee**, Director General, Confederation of Indian Industry

### DAY THREE THURSDAY, 24 SEPTEMBER 2020

1430-1545 hrs: Session on "India-Africa Forum Summit IV (IAFS IV) - Addressing Critical Needs of African Countries"

*India Africa Forum Summit III (IAFS-III) played a defining role in deepening India-Africa bilateral cooperation, with India offering US\$10 billion for development projects in Africa over a 5-year period, 50,000 slots for training opportunities, scholarships and capacity building for beneficiaries from Africa, and initiatives to establish capacity building institutions in different African countries. As both regions gear for the IAFS-IV to be held later this year, how is the partnership being strengthened at the continental, regional and bilateral levels and through multilateral fora? India is ranked as the third largest export destination in Africa.*

*Are the LDCs in Africa fully leveraging the DFTP scheme offered by India? How effectively is India helping Africa bridge its digital divide? How best can IAFS galvanise India's cooperation with Africa in areas like energy, including solar energy, blue economy, culture, health and education, agriculture, women empowerment, defence and security, climate change mitigation, disease control & prevention, counter-terrorism? How IAFS can be aligned with Agenda 2063, and AfCFTA initiatives?*

## 15<sup>th</sup> CII – Exim Bank Digital Conclave on India Africa Project Partnership

22 - 24 September 2020: Virtual Platform

Session Moderator: **Mr S Kuppuswamy**, Co-Chair, CII Africa Committee

- **Shri. V Muraleedharan**, Minister of State for External Affairs, Government of India
- **Hon. Dr Rania A. Al Mashat**, Minister of International Cooperation, Arab Republic of Egypt
- **Hon. Lt. Gen. Dr Sibusiso B Moyo**, Minister of Foreign Affairs and International Trade, Republic of Zimbabwe
- **Hon Eisenhower Mkaka, M.P.**, Minister of Foreign Affairs, Republic of Malawi
- **Hon. Dr. Lemogang Kwape**, Minister of International Affairs and Cooperation, Republic of Botswana

1615-1745 hrs: **Session on “Harnessing Africa’s Agriculture & Food Sectors for Regional and Global Needs”**

Africa is host to 60% of the world's uncultivated arable land and hence has a tremendous potential for meeting its internal needs and emerging as a global food basket. India could extend key support to African countries in areas like crop rotation, hybrid breeding, crop clustering, fortification, crop tracking and advanced irrigation techniques. Also, the ushering in of "digital agriculture" and "e-Agri marketing" have opened new avenues for startups in agriculture, paving the way for new bilateral partnerships.

How can India establish itself as go-to partner for realisation of Africa's Agenda 2030 and Agenda 2063? What steps will facilitate greater participation of Indian industry in Africa's agriculture and food processing sectors? Is there scope for more cross-border partnerships in agriculture research? Are Indian companies geared to participate in Africa's farm sector infrastructure development including logistics & cold chains?

Session Moderator: **Mr. Rajesh Sharma**, Chairman & Managing Director, Ion Exchange (India) Ltd

- **Hon. Lobin C. Lowe, M.P.**, Minister of Agriculture, Republic of Malawi
- **Hon Dr Mandefro Nigussie**, State Minister of Agriculture, Republic of Ethiopia
- **Dr Saad Nassar**, Senior Advisor, Ministry of Agriculture and Land Reclamation, Arab Republic of Egypt
- **Dr. Waly Diouf**, Coordinator of the National Rice Self Sufficiency Programme, Republic of Senegal
- **Mr. Rajiv Wahi**, Chief Executive-International Business, Escorts Limited
- **Mr Ramachandran Ottappathu**, Director & CEO, Choppies Enterprises Ltd, Botswana
- **Mr Dawood Bin Ozair**, Chief Executive Officer, Blue Star International FZCO
- **Mr. Kunal Mutha**, Director, Mohan Mutha Exports Pvt. Ltd

1800-1900 hrs **VALEDICTORY SESSION**  
**“Reimagining India-Africa Partnerships in a Changing World”**

The COVID-19 pandemic is changing the nature of international cooperation and bringing out the inherent fault lines and weaknesses embedded in global institutions to sharp focus. Across the system, multilateralism is severely eroding as nations become more inward-focused, directing their attention and strategies towards improving domestic manufacturing capacities and reducing dependence on foreign imports. Protectionist tendencies are on the rise in addition to the pressures of constrained mobility and fear of reduction in financial resources essential for tackling climate change and achieving

## 15<sup>th</sup> CII – Exim Bank Digital Conclave on India Africa Project Partnership

22 - 24 September 2020: Virtual Platform

SDGs. It seems that a tussle between unilateralism and multilateralism is going to shape much of the discourse on international cooperation.

In this changing world order, India and Africa are called upon to redraw their external trade strategies by reducing the dependence on markets in the developed world. Instead, the two regions would do well to direct focused attention on accelerating cross-flow of investments that lead to value added bilateral trade flows. Due initiatives may be taken to promote RVCs and their integration with GVCs. Also, India and Africa could redouble the efforts to promote indigenous clean tech development. Collaborative initiatives to build and strengthen both regions as global manufacturing and services hubs, while also ushering in Industry 4.0 will go a long way toward enhancing the global competitiveness of India-Africa businesses.

Which are the new frontiers of India-Africa partnerships? Can India and Africa businesses collaborate to tap global markets? Will the private sector take the lead in broadbasing India-Africa partnerships? Are there ways to boost bilateral P2P engagements? How India and Africa can make the world a safer place for all?

- **Hon Gen (Rtd) Dr C G D N Chiwenga**, Vice President, Republic of Zimbabwe
- **Dr Anup Wadhawan**, Commerce Secretary, Government of India
- **Mr Rahul Chhabra**, Secretary (ER), Ministry of External Affairs, Government of India
- **Mr Alem Tsehaye Woldemariam**, Dean of African Diplomatic Corp & Ambassador of the State of Eritrea to India
- **Mr. Chandrajit Banerjee**, Director General, Confederation of Indian Industry
- **Ms. Harsha Bangari**, Deputy Managing Director, Exim Bank of India

**Close of the Conclave**