

**11th CII- EXIM BANK Conclave on
India Africa Project Partnership**
14 - 15 March 2016; Taj Palace Hotel, Sardar Patel Marg, New Delhi, India

PROGRAMME

**DAY ONE
MONDAY, 14 MARCH 2016**

0800 - 1300 hrs : **REGISTRATION**
(Jehangir Hall)

1000-1110 hrs : **INAUGURAL SESSION**
(Durbar hall) **“India-Africa : Enhancing Partnership through New Initiatives”**

India has historically maintained stakeholder interest in Africa’s development and prosperity. Indian Government and industry have partnered African countries in their physical infrastructure development, modernisation of manufacturing and farm sectors, capacity building initiatives, expansion of education and healthcare services, to name a few. At the India-Africa Forum Summit held in 2015, India has offered Africa concessional credit of \$10 billion over the next five years. This will be in addition to India’s ongoing credit programme. India has also offered a grant assistance of \$600 million, including an India-Africa Development Fund of \$100 million and an India-Africa Health Fund of \$10 million. Would initiatives like these result in significant increase in India-Africa bilateral trade and investment flows? Are the bilateral partnerships properly aligned with critical goals like UN’s Sustainability Development Goals, Food Security, Energy Security, climate change mitigation, etc. To what extent are 2 billion plus people of India and Africa benefiting from the India-Africa bilateral partnerships.

1000-1005 hrs Welcome Remarks by **Chandrajit Banerjee**
Director General
Confederation of Indian Industry (CII)

1005-1010 hrs Address by **Noel N Tata**
Chairman, CII Africa Committee and
Managing Director, Tata International Ltd

1010-1015 hrs Remarks by **Yaduvendra Mathur**
Chairman & Managing Director
Export – Import Bank of India

1015-1020 hrs Remarks by **Sumit Mazumder**
President,
Confederation of Indian Industry

1020-1025 hrs Release of EXIM Bank report: “Focus Africa: Enhancing India’s Engagements with Southern African Development Community (SADC)”

Release of background paper on CII-EXIM Bank Conclave on India-Africa Project Partnership

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1025-1035 hrs	Special Address by	Gen. V K Singh (Retd.) Minister of State for External Affairs Government of India
1035-1045 hrs	Special Address by	Hon. Okechukwu Enelamah Minister of Industry, Trade & Investment Republic of Nigeria
1045-1055 hrs	Address by Guest of Honour	H E James Wani Igga Vice President Republic of South Sudan
1055-1105 hrs	Address by Guest of Honour	H E Kwesi Amissah-Arthur Vice President Republic of Ghana
1105-1110 hrs	Concluding Remarks	Chandrajit Banerjee

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1115-1230hrs :
(Durbar Hall)

PLENARY SESSION I

“Creating Strong India-Africa Value in Production - Leveraging on Trade Preferences and WTO Trade Facilitation Agreement”

Africa as a continent and LDCs in particular enjoy duty-free market access in major markets of the world. India too granted duty free market access, called Duty Free Tariff Preference (DFTP) to all Least Developed Countries (LDCs) in August 2008. There are 34 LDCs of Africa who are beneficiaries of India's DFTP scheme. Besides, the ratification of WTO Trade Facilitation agreement is also on the fast track. The preferential trading arrangement along with improvement in trade facilitation infrastructure can help boost Indian investment in Africa. The challenge is how this can be leveraged to build a long-term sustained value-chain between Africa and India.

Session Chair & Moderator: **Yaduvendra Mathur**, Chairman & Managing Director, Export – Import Bank of India

- **Amb. Yonov Frederick Agah**, Deputy Director General, World Trade Organization
- **Hon. Okechukwu Enelamah**, Minister of Industry, Trade & Investment, Nigeria
- **Hon. M Gudianga Baayokisa**, Minister of Commerce, D R Congo
- **Manoj Kumar Dwivedi**, Joint Secretary, Ministry of Commerce & Industry, Government of India
- **David Luke**, Coordinator of the African Trade Policy Centre of the United Nations Economic Commission for Africa.

1230 – 1345 hrs :
(Durbar Hall)

PLENARY SESSION II

“Innovative Financing key to Indian Investments in Africa”

Most African governments are extending attractive concessions to Indian companies investing in their respective countries. Yet, the potential for greater Indian investments in Africa hinges on the financing options being made available. EXIM Bank of India has financed diverse Indian ventures in Africa, in areas like automobile manufacturing, renewable energy, sugar manufacturing, infrastructure for electricity T&D, etc. What steps are needed to promote equity financing of Indian investments in Africa? Will Indian banking linkages in Africa facilitate more Indian investments in the region? Is there scope for innovative financing of SME ventures? What is the net impact of EXIM Bank's concessional financing of Indian project exports on African economies?

Session Chair & Moderator: **S Kuppuswamy**, Advisor, Shapoorji Pallonji Group

- **Hon. Gabriel Ajedra Adriru**, State Minister for Finance (Investment), Uganda
- **Hon. Deng Athorbei**, Minister of Finance & Economic Planning, South Sudan
- **Bashiru Wali**, Managing Director & Executive Director, Nigerian Export-Import Bank (Nexim)
- **M Bassary TOURE**, Vice- Président, BOAD
- **Ajit Gupte**, Joint Secretary (DPA-I), Ministry of External Affairs, Government of India
- **David Rasquinha**, Deputy Managing Director, Export-Import Bank of India

1345 - 1445 hrs :

Networking Lunch

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1445-1600 hrs :
(Durbar Hall)

PLENARY SESSION III

“Building World-class Infrastructure in Africa for Accelerated Economic Growth”

The World Bank has estimated that YoY economic growth in Sub-Saharan Africa is down by two percentage points owing to infrastructure deficit. Around \$100 billion must be invested each year to eliminate that deficit and bring African infrastructure to a level comparable with other developing regions. Multilateral initiatives are underway in Africa to promote large-scale infrastructure projects with values in excess of \$1 billion. These mega projects include the \$10 billion North-South Corridor transport infrastructure project. Massive investments are needed in power infrastructure in order to address acute power deficits in many parts of Africa. Exim Bank has tied up with the African Development Bank (AfDB) to set up a Project Development Company which will help Indian developers to take part in infrastructure projects in Africa. Which are the infrastructure sectors where Africa needs Indian investments and expertise most? What factors will encourage more Indian firms to participate in Africa's infrastructure development? Is financing of infrastructure projects a major challenge?

Session Chair & Moderator: **Kunle Elebute**, Partner & Head of Advisory Services, KPMG, Nigeria

- **Hon. Jean Claude Brou**, Minister of Industry and Mines, Cote d'Ivoire
- **Hon Samuel Adusei**, Deputy Minister for Water, Works and Housing, Ghana
- **Hon. Mac Yombouno**, Minister of Commerce, Republic of Guinea
- **S Paramasivan**, Deputy Managing Director, Afcon Infrastructure
- **Rajan Malhotra**, Advisor, Larsen & Toubro Construction Ltd
- **Minesh Dave**, Chief Business Development Officer, Tata Power Ltd

1600 -1715 hrs :
(Durbar Hall)

PARALLEL SESSION I A

“Reinforcing Africa's Transport & Communication Infrastructure”

Today, as the Indian Government launches an ambitious programme for smart cities, transport and communication infrastructure development in the country is attracting widespread attention. Over the last one decade, India has also achieved significant progress with urban renewable programmes that included modernisation of transport networks. Transport and communication infrastructure are key to Africa's economic integration and growth of intra-regional trade and investments. In what ways can Indian government and industry partner African countries in their transport infrastructure modernisation, covering urban transport networks, transport safety, manufacturing of modern public transport vehicles, fleet management, app-based hailing cabs, urban rail networks, etc.? Is there scope for greater Indian presence in Africa's telecom services sector?

Session Chair & Moderator: **Anil Gupta**, Head of Business Development, Airport Authority of India

- **Hon. Ekwow Spio Garbrah**, Minister of Trade and Industry, Ghana
- **Hon. Abdoulie Jobe**, Minister of Trade, Industry and Regional Integration, The Gambia
- **Amb. Alem Tsehaye Woldemariam**, Ambassador of Eritrea to India
- **Arijit Dutta Chowdhury**, Business Head-Africa, Ashok Leyland Ltd
- **Kshitij Verma**, Business Head (N&W Africa), Tata Motors Ltd
- **Puneet Kumar**, Group General Manager, Expotech Division, Rites Ltd

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1600 - 1715 hrs
(Mumtaz Hall)

PARALLEL SESSION I B
“Empowering People through Entrepreneurship & Skill Development”

India and Africa are endowed with abundant human resources, a large part of whom are entering the working age group. Today, as India and Africa look to accelerate manufacturing growth, and promote start-ups and small businesses, entrepreneurship and skill development become key priorities for the Governments and industry. Government of India has unfurled pioneering initiatives like ‘Skill India’ (with a target to train 402 million people by year 2020) and ‘Start-up India’. Initiatives like these would have great relevance in Africa where gainful employment to the youth is a high priority. Government of India has partnered Africa in various skill development and capacity building programmes, apart from setting up specialised training institutes in different African countries. Which are the areas in Africa where Indian expertise in entrepreneurship and skill development have high relevance? In what ways can Indian industry support African governments and industry in this sphere? What will encourage young entrepreneurs in India and Africa to forge business partnerships?

Session Chair & Moderator : **Amb. V B Soni.**

- **Hon. (Mme) Bernadette Essossimna LEGZIM-BALOUKI**, Minister of Commerce, Industry and Promotion of Private Sector & Tourism, Republic of Togo
- **Hon. Samuel Okudzeto Ablakwa**, Deputy Minister of Education, Ghana
- **Hajia, Hauwa Yabani**, CEO, Abuja Technology Village, Nigeria
- **Ninad Karpe**, Managing Director and CEO, Aptech
- **Vidya Yeravdekar**, Principal Director, Symbiosis
- **Sanjeev Duggal**, CEO, Centum Learning

1715 -1830hrs :
(Durbar Hall)

PARALLEL SESSION II A
“Collaborating to Strengthen Energy Security, Harnessing Alternative Energy Sources”

India and Africa are taking strident steps to promote alternative energy sources like solar energy, wind energy, geo-thermal energy, tidal wave energy, etc. Last year, Government of India launched a massive programme to develop 100Gw of solar power by 2022. Likewise, many African countries are encouraging investments to develop large solar farms, promote solar energy equipment manufacturing, development of wind energy plants, etc. India and Africa are also adopting multi-pronged efforts to establish their respective long-term energy security. Indian energy companies have been actively investing in Africa’s oil and gas belts. Large investments in oil & gas infrastructure will also help Africa to enhance production levels and improve intra-regional energy trade. Do Indian energy firms see major investment opportunities in Africa in alternative energy space? Are there compelling investment opportunities for manufacture of equipment for alternative energy development, like wind turbine, solar panels, transmission equipment, etc.? Are Indian energy firms making significant forays into Africa oil & gas E&P streams? Is there scope for intensifying bilateral cooperation in nuclear energy?

Session Chair & Moderator: **De Buys Scott**, Senior Partner, KPMG, South Africa

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- **Upendra Tripathy**, Secretary, Ministry of New & Renewable Energy, Government of India
- **Hon. John Dhor**, Deputy Governor Bank of South Sudan, South Sudan
- **Timothy Okon**, Special Advisor to the Minister of State of Petroleum, Nigeria
- **Chantelle Abdul**, CEO/MD, Mojec International, Nigeria
- **Anjan Ghosh**, Head Solar Projects, Tata International Ltd
- **Poonam Sachdeva**, Group Director Corporate, Skipper Seil Ltd
- **Rahul Kshetrapal**, Head, Business Development(N&W) Solar Business, Sterling & Wilson Private Ltd

1715 – 1830 hrs
(Mumtaz Mahal)

PARALLEL SESSION II B

'Healthcare for All' at the Intersection of Cooperation and Enterprise

Several African countries have sought Indian investments for establishing modern tertiary healthcare centres and supply of affordable medicines. Down the years, Indian pharmaceutical firms have supplied affordable medicines to Africa to tackle life-threatening diseases. Indian medical professionals have also been engaged in building up various healthcare establishments in the region. Today, as African countries aim to deliver quality healthcare to all, leading Indian hospital groups are establishing their centres in Africa. India has also emerged as a key destination for people of Africa to receive treatment for complex medical ailments. Looking ahead, what factors will induce a greater number of Indian healthcare majors to establish their operations in Africa? Are there major PPP opportunities for Indian firms in Africa's healthcare sector? Do Indian drugs and pharmaceutical firms enjoy level-playing field in African countries? Are both regions undertaking joint life sciences and biotech research and clinical trials to deal with diseases that are more pronounced in India and Africa? Can India enhance Africa's public health delivery systems? What is the scope for telemedicine?

Session Chair & Moderator: **Amb H H S Viswanathan**

- **Hon. Magdi Hassan Yassin**, Minister of State for Finance and Economic Planning, Sudan
- **Amb. Yemi Dipeolu**, Special Advisor to the President of Nigeria on Economic Matters
- **Fadel Kane**, Head of Project Health and Senior Advisor of Minister of Health and Social Action, Senegal
- **Pankaj Sahni**, COO, Medanta
- **Charudutta Achyut Apte**, Chairman & Managing Director, Sahyadri Hospitals Limited
- **Barunpal Chowdhury**, Director (D&B), Shapoorji Pallonji and Company Pvt. Ltd
- **Tarun Sharma**, Head New Delhi Regional Office, EXIM Bank

1930 hrs onwards:
(Raja/Rani Bagh)

Cultural Programme & Networking Dinner

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TUESDAY, 15 MARCH 2016

0930-1045 hrs :
(Durbar Hall)

PARALLEL SESSION IIIA
“Modernising Agriculture for Long-term Food Security – Key Imperatives”

Even as India modernises its agriculture sector to boost farm productivity levels, Indian Government is playing a catalytic role in Africa’s agriculture development that could usher in the region’s first Green Revolution. India has extended cooperation in fields like land development, water management, agricultural plantation, breeding technologies, agro-processing machinery, while investing in combating agro-based diseases and engaging in experimental and demonstrative projects and training. India also made a commitment to raise credit facilities for African agriculture. In recent years several African countries have invited Indian entities and farmers to undertake farming in Africa. To what extent have bilateral cooperation contributed to strengthening of the two region’s food / nutritional security and farm productivity levels? What steps are needed to boost bilateral investments in agriculture, in areas like farm machinery, R&D, agro-processing, water management, crop protection, cold chain, etc.?

Session Chair & Moderator: **Indira Khurana**, Policy Lead, Resource Scarcity, Food Security and Climate Change, IPE Global

- **Hon. Hannah Bissiw**, Deputy Minister for Agriculture, Ghana
- **Hon. Dr. Rwamirama Bright K** - Minister of State for Agriculture, Animal Industry and Fisheries, Uganda
- **Hon. Mathieu MBOUMBA NZIENGUI**, Minister of State for Agriculture, Gabon
- **Neena Malhotra** Joint Secretary (E&SA), Ministry of External Affairs, Government of India
- **Ajeet Kulkarni**, Vice President, Kirloskar Brothers Limited
- **G Hari**, President – Tractor Business Group, TAFE Ltd
- **Kishan Jindal**, CEO, NABCONS

0930 -1030 hrs :
(Mumtaz Hall)

PARALLEL SESSION III B
Partner Country – Nigeria: Broad basing Bilateral Economic Partnerships

Indian companies have invested in Nigeria in diverse business sectors like pharmaceuticals, engineering, information technology and communication. In a bid to diversify the country’s revenue stream, the Nigerian Government has urged Indian industry to invest in the country’s agricultural/agro-allied sector. The government gives tax incentives and reliefs to encourage both local and foreign participation in the sector, alleviate the burden of taxes, reduce the cost of doing business to promote investment and economic development. Agro companies are allowed to claim 100% capital allowance whereas other companies are restricted to claim a maximum of 2/3rd of assessable profits. In essence, there are no restrictions of capital allowance claimable for companies in the agro-allied business. Agro-allied business set up in any of the Nigerian’s operational Free Trade Zone (without necessarily incorporating a company in the custom territory), enjoys the benefits of 100% capital and profit repatriation, exemption from all federal, state and local government taxes, levies and rates, and waivers on customs and import duties. Nigeria has a wide expanse of fertile land, relatively cheap labour, water supply and rainfall which secures adequate production of raw materials needed by agro-allied businesses to operate successfully in the production of finished goods. Import substitution of agricultural output is a key strategic pillar to boost the sector and offers ample investment opportunities.

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Session Chair & Moderator: **Osaro Eghobamien (SAN)**, Managing Partner,
Perchstone & Graeys

Welcome Address: **Amb. Sola Enikanolaiye**, Ag. High Commissioner, Nigerian
High Commission

- **Presentation:** Doing Business in Nigeria (The NIPC)
- **Hon. Okechukwu Enelamah**, Minister of Trade & Investment, Nigeria
- **Amb. Yemi Dipeolu**, Special Advisor to the President of Nigeria on Economic Matters
- **Tunji Owoeye**, Elephant Group, Nigeria
- **Poonam Sachdeva**, Group President, Skipper Electricals
- **Amb. Mahesh Sachdev**, Former. Indian High Commissioner to Nigeria
- **Chantelle Abdul**, CEO, Mojec International Ltd

1045-1200 hrs :
(Durbar Hall)

PARALLEL SESSION IV A
“India’s Development Cooperation with Africa: What Role for the Private Sector”

The Indian government has stepped up its delivery of development assistance to Africa, by making the assistance more demand-driven and expanding the geographical coverage over the past decade. Simultaneously, Indian companies, both private and state-owned, have significantly increased their trade and investment ties with African countries. Hence, the Indian private sector, as the largest investor in Africa from the developing countries, is well placed to become a key development partner in the continent. The alignment of development cooperation and private sector priorities would contribute to sustainable economic transformation in African countries through both private sector engagement and development.

Session Chair & Moderator: **Amb. Nalin Surie**, Director General, The Indian Council of World Affairs

- **Hon. Elsadig Mohamed Ali H. Elrasoul**, State Minister for Trade and Industry, Republic of Sudan
- **Hon. Alpha Barry**, Minister of Foreign Affairs, Cooperation and Burkinabe Abroad, Burkina Faso
- **Ajit Gupte**, Joint Secretary (DPA-I), Ministry of External Affairs, Government of India
- **Shishir Priyadarshi**, Director, World Trade Organisation (WTO)
- **Paritosh Gupta**, CEO, IL&FS
- **Tamara Bello**, Head, Global Partnerships, DFID India

1045 - 1145 hrs :
(Mumtaz Hall)

PARALLEL SESSION IV B
Guest Country – Ghana : Exploring New Bilateral Partnership Opportunities

India-Ghana bilateral economic and business relations have steadily grown over the last two decades as both economies opened up, globalised and consequently boarded a higher GDP growth trajectory. Bilateral trade flows have increased significantly in recent years to reach the \$2 billion level. India is also the second largest foreign investor country in Ghana (particularly in manufacturing, general trading and services) in terms of number of projects

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and was ranked 9th according to value of FDI in Ghana. Moreover, India has been participating in Ghana's development by providing assistance in setting up projects like the India-Ghana Kofi Annan Centre of Excellence for ICT, the Flag Staff House, the Pan African E-Network Project, Rural Electrification Project, among others. Is there scope for diversifying the bilateral trade basket? Which are the sectors in Ghana where Indian investments are needed most? Would India see Ghana as a place for agriculture outsourcing? In what ways can India and Ghana deepen the bilateral technology, R&D partnerships? What steps are needed to connect the youth of India and Ghana?

Session Chair & Moderator: **Rajiv Wahi**, Head-International Business Escorts Agri Machinery

- **Hon Ekwow Spio-Garbrah**, Minister of Trade and Industry, Ghana
- **Hon. Hannah Bissiw**, Deputy Minister for Agriculture, Ghana
- **Shipra Tripathi**, Vice President & Head - Irrigation Sector, Kirloskar Brothers Ltd
- **Birender Singh Yadav**, Joint Secretary (WA), Ministry of External Affairs, Government of India

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1215-1300 hrs
(Durbar Hall)

VALEDICTORY SESSION

India-Africa Relations – Committed to a Shared Future

Today, as the world experienced an extended spell of economic slowdown, India and Africa have emerged as new growth centres. Both regions are endowed with rich natural resources, large manpower base, and growing domestic markets. Can the India-Africa partnership bring about socio-economic transformation of their respective societies? Are India and Africa acting in consort to influence the course of global trade and investment flows? Are Indian and African governments taking coordinated steps to democratise multilateral financial institutions such that developing countries enjoy a fair share of dividends of global progress? How effectively are India and Africa building their food and energy security? What steps are needed to tackle common global challenges like cross-border terrorism, climate change, etc.? Can the youth of India and Africa come together to create a promising future for both regions?

1215-1220 hrs	Opening Remarks	Naushad Forbes President Designate Confederation of Indian Industry (CII) & Co-Chairman, Forbes Marshall
1220-1225 hrs	Remarks by	Yaduvendra Mathur Chairman & Managing Director Export Import Bank of India
1225-1235 hrs	Special Address	Piyush Goyal Minister of State for Power, Coal, New and Renewable Energy, Government of India
1235 -1245 hrs	Special Address	Hon. Ekwow Spio Garbrah Minister of Trade and Industry Republic of Ghana
1245-1255 hrs	Address by Guest of Honour	H E James Wani Igga Vice President, Republic of South Sudan
1255-1300 hrs	Concluding Remarks	Naushad Forbes

1305 - 1400 hrs
(Raja / Rani Bagh)

Networking Lunch

B2B Meeting Continues

1600 hrs : Close of the Conclave